

SALES FOR THE FIRST NINE MONTHS OF 2006
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(€m)	Nine months to 30 September 2005	Nine months to 30 September 2006	% change
Construction <i>o/w Property</i>	2,244 308	2,433 371	+8.4%
Public Works	2,390	2,646	+10.7%
Electrical Contracting	1,260	1,443	+14.5%
Metallic Construction	122	179	+46.7%
Concessions	79	1,081	x13
TOTAL	6,095	7,782	+27.7%
Of which:			
* France	5,096	6,709	+31.6%
* Rest of Europe	887	983	+10.8%
* Rest of the world	112	90	-19.6%

At €7.8 billion for the first nine months of 2006, sales reported by Eiffage Group recorded another increase in the third quarter, taking growth since the start of the year to 27.7%. Excluding Concessions, consolidated sales increased by 11.4%, of which 3.3 percentage points were contributed by acquisitions. Organic growth remained strong at 8.1%, continuing the trend observed in the first half of the year. Concessions, which accounted for 14% of consolidated sales, include APRR since 20 February 2006.



As in the second quarter, Construction continued to enjoy a high level of activity in the third quarter, particularly in France, where sales have risen by 7.5% since the start of the year. Acquisitions, mainly in Europe, contributed 1.3 percentage points to the sales growth recorded by the division.

Public Works continued to enjoy favourable conditions in France and, to a lesser extent, in Europe. Acquisitions in France and Europe contributed 1 percentage point to the sales growth recorded by the division.

It is in Electrical Contracting that acquisitions made the most significant contribution: 8.9 percentage points, thanks mainly to Europe. As in the other divisions, activity remained on an upward trend in France, which recorded a 9% increase in sales.

Finally, in addition to the consolidation of GOYER, sales volumes at EIFFEL soared, particularly in France, helping the Metallic Construction division record a 31% increase.



Turning to Concessions, APRR saw toll revenues increase by 5% thanks to an increase in heavy goods vehicle traffic and to the higher tolls applied since October 2005. It contributed €1,058 million to consolidated sales, and the Millau Viaduct €22 million, an increase of 9.3% thanks to the nearly 3.6 million crossings recorded year to date.



The order book increased by 10% year-on-year to €8.25 billion at 1 October, equivalent to 11 months of activity.



